



# 2020 Provider Network Development Plan

Complete and submit in **Word** format (**not PDF**) to Performance.Contracts@hhsc.state.tx.us no later than April 30, 2020.

All Local Mental Health Authorities and Local Behavioral Health Authorities (LMHA/LBHAs) must complete Part I, which includes baseline data about services and contracts and documentation of the LMHA/LBHA's assessment of provider availability, and Part III, which documents PNAC involvement and public comment.

Only LMHA/LBHAs with interested providers are required to complete Part II, which includes procurement plans.

When completing the template:

- ◆ Be concise, concrete, and specific. Use bullet format whenever possible.
- ◆ Provide information only for the period since submission of the 2018 Local Provider Network Development Plan (LPND Plan).
- ◆ When completing a table, insert additional rows as needed.

NOTES:

- This process applies only to services funded through the Mental Health Performance Contract Notebook (PCN); it does not apply to services funded through Medicaid Managed Care. Throughout the document, data is requested only for the non-Medicaid population.
- The requirements for network development pertain only to provider organizations and complete levels of care or specialty services. Routine or discrete outpatient services and services provided by individual practitioners are governed by local needs and priorities and are not included in the assessment of provider availability or plans for procurement.

# PART I: Required for all LMHA/LBHAs

## Local Service Area

1) Provide the following information about your local service area. Most of the data for this section can be accessed from the following reports in MBOW, using data from the following report: 2018 LMHA/LBHA Area and Population Stats (in the General Warehouse folder).

<b>Population</b>	183,665	<b>Number of counties (total)</b>	7
<b>Square miles</b>	5,720	♦ <b>Number of urban counties</b>	1
<b>Population density</b>	226	♦ <b>Number of rural counties</b>	6

Major populations centers (add additional rows as needed):

<b>Name of City</b>	<b>Name of County</b>	<b>City Population</b>	<b>County Population</b>	<b>County Population Density</b>	<b>County Percent of Total Population</b>
Port Lavaca	Calhoun	11,817	21,770	43	12%
Cuero	Dewitt	6,841	20,208	22	11%
Goliad	Goliad	1,908	7,548	9	4%
Edna	Jackson	5,499	14,818	18	8%
Hallettsville	Lavaca	2,550	20,019	21	11%
Refugio	Refugio	2,890	7,199	9	4%
Victoria	Victoria	62,592	92,103	104	50%

## Current Services and Contracts

- 2) Complete the table below to provide an overview of current services and contracts. Insert additional rows as needed within each section.
- 3) List the service capacity based on FY 2019 data.
- For Levels of Care, list the non-Medicaid average monthly served. (Note: This information can be found in MBOW, using data from the following report in the General Warehouse folder: LOC-A by Center (Non-Medicaid Only and All Clients).
  - For residential programs, list the total number of beds and total discharges (all clients).
  - For other services, identify the unit of service (all clients).
  - Estimate the FY 2020 service capacity. If no change is anticipated, enter the same information as Column A.
  - State the total percent of each service contracted out to external providers in 2019. In the sections for Complete Levels of Care, do not include contracts for discrete services within those levels of care when calculating percentages.

	FY 2019 service capacity (non-Medicaid only)	Estimated FY 2020 service capacity (non-Medicaid only)	Percent total non-Medicaid capacity provided by external providers in FY 2019*
<b>Adult Services: Complete Levels of Care</b>			
Adult LOC 1m	0	1	0%
Adult LOC 1s	569	585	0%
Adult LOC 2	19	22	0%
Adult LOC 3	47	31	0%
Adult LOC 4	1	2	0%
Adult LOC 5	2	0	0%

	FY 2019 service capacity (non-Medicaid only)	Estimated FY 2020 service capacity (non-Medicaid only)	Percent total non-Medicaid capacity provided by external providers in FY 2019*
<b>Child and Youth Services: Complete Levels of Care</b>			
Children's LOC 1	3	3	0%
Children's LOC 2	19	19	0%
Children's LOC 3	16	9	0%

Children's LOC 4	1	0	0%
Children's CYC	1	0	0%
Children's LOC 5	0	0	0%

<b>Crisis Services</b>	<b>FY 2019 service capacity</b>	<b>Estimated FY 2020 service capacity</b>	<b>Percent total capacity provided by external providers in FY 2019*</b>
Crisis Hotline	2,664	2,664	100%
Mobile Crisis Outreach Team	6,033	6,033	0%
Other (Please list all PESC Projects and other Crisis Services):			
MH Officer PESC	394	488	100%
Continuity of Care (COC)	0	263	100%
PESC hospital services	61 pts/437 bed days	118 pts/769 bed days	100%
PPB hospital services	80 pts/647 bed days	86 pts/654 bed days	100%
Respite	N/A	N/A	N/A

- 4) List **all** of your FY 2019 Contracts in the tables below. Include contracts with provider organizations and individual practitioners for discrete services. If you have a lengthy list, you may submit it as an attachment using the same format.
- In the Provider column, list the name of the provider organization or individual practitioner. The LMHA/LBHA must have written consent to include the name of an individual peer support provider. For peer providers that do not wish to have their names listed, state the number of individuals (e.g., "3 Individuals").
  - List the services provided by each contractor, including full levels of care, discrete services (such as CBT, physician services, or family partner services), crisis and other specialty services, and support services (such as pharmacy benefits management, laboratory, etc.).

<b>Provider Organizations</b>	<b>Service(s)</b>
Bluebonnet Trails MHMR	Extended Observation Unit (EOU) Crisis Respite Services
Camino Real Community Services	IDD Crisis Respite Services
Clinical Pathology Laboratories	Laboratory Services

Cross Creek Psychiatric Hospital – Austin	Psychiatric Inpatient – Private Pay Beds (PPB) Psychiatric Emergency Service Center (PESC) Rapid Stabilization
East Texas Behavioral Health Network	Tele video Psychiatric (physician) services for children – psychiatric evaluation and pharmacological management.
East Texas Behavioral Health Network	Pharmacy Services
HATCH Learning Center	Behavioral Intervention Treatment Plans
Masterword Services Inc	Interpretive Services (MH/IDD)
Relias	Online Staff Training and Education for Direct Care Providers
South Texas Psychiatric Associates	Psychiatric (physician) services for children – psychiatric evaluation and pharmacological management.
SUN Behavioral Health Psychiatric Hospital	Psychiatric Inpatient PPB & PESC
The Harris Center for MH and IDD	Crisis Hotline Services
The Riding Therapy Center	Equestrian services for YES waiver
<b>Individual Practitioners</b>	<b>Service(s)</b>
Shelby Sontag	YES Waiver Support Services
Dr. Paul Hamilton	Psychological Evaluations
Delores White	Psychological Testing

## Administrative Efficiencies

5) Using bullet format, describe the strategies the LMHA/LBHA is using to minimize overhead and administrative costs and achieve purchasing and other administrative efficiencies, as required by the state legislature (see Appendix C).

♦ Patient Assistance program and Sample medications achieve cost savings for medication. The Center's ability to obtain free medication directly impacts budget, as money saved can be directed toward services.
♦ The Center utilizes Relias, a Web Based Training program, which enables Center to reduce onsite classroom time for ongoing training.
♦ The Center purchases Utilization Management authorization services from East Texas Behavioral Health Network (ETBHN), reducing costly administrative positions for small numbers of UM duties.
♦ The Center purchases pharmacy services from East Texas Behavioral Health Network, which is at a lower cost than contracting with a private/chain pharmacy for such services.
♦ The Center uses telemedicine services to provide services to community jail sites, county hospital sites, Hospital ERs in outlying communities. These services include psychiatric evaluations, pharmacological management, diagnostic assessment and crisis assessment to provide services to individuals in rural locations, so that staff do not have to travel to these locations.
♦ The Center utilizes an Electronic Health Record (EHR) system which allows for real time access and completion of documentation and enable a quicker turnaround time for service billing. The EHR system is supplemented by document management (scanning of any paper-based forms) so that all current information related to services is available and accessible to staff in one system.
♦ The Center utilizes electronic human resources system (DATIS) which reduces the cost of payroll processing; use of DATIS has reduced the time of a Full-Time staff to by 50% to process staff payroll.
♦ The Center contracts with Texas Council Risk Management Fund for liability insurance, provision of training (e.g. safety, leadership, human resource management, disaster planning, etc.) for costs that would be lower if purchased as a single entity.

6) List partnerships with other LMHA/LBHAs related to planning, administration, purchasing, and procurement or other authority functions, or service delivery. Include only current, ongoing partnerships.

Start Date	Partner(s)	Functions
2008	Harris County MHMR	Crisis Hotline Services
2009	East Texas Behavioral Health Network	Utilization Review authorizations, pharmacy services, purchase of

		group licenses for tele video services and document management.
2016	Tropical Texas	Outreach Screening Substance Assessment Referral (OSAR)
2017	Camino Real	Out of Home Crisis Respite Services
2018	Bluebonnet Trails MHMR	Crisis Respite Services, Extended Observation Unit (EOU)

### **Provider Availability**

*NOTE: The LPND process is specific to provider organizations interested in providing full levels of care to the non-Medicaid population or specialty services. It is not necessary to assess the availability of individual practitioners. Procurement for the services of individual practitioners is governed by local needs and priorities.*

7) *Using bullet format, describe steps the LMHA/LBHA took to identify potential external providers for this planning cycle. Please be as specific as possible. For example, if you posted information on your website, how were providers notified that the information was available? Other strategies that might be considered include reaching out to YES waiver providers, HCBS providers, and past/interested providers via phone and email; contacting your existing network, MCOs, and behavioral health organizations in the local service area via phone and email; emailing and sending letters to local psychiatrists and professional associations; meeting with stakeholders, circulating information at networking events, seeking input from your PNAC about local providers.*

◆	HHSC website
◆	Current contractor
◆	Direct solicitation through phone calls, emails, meetings based on known provider’s credibility/reputation or use by other Centers
◆	

8) *Complete the following table, inserting additional rows as needed.*

- ◆ *List each potential provider identified during the process described in Item 7 of this section. Include all current contractors, provider organizations that registered on the HHSC website, and provider organizations that have submitted written inquiries since submission of 2018LPND plan. You will receive notification from HHSC if a provider expresses interest in contracting with you via the HHSC website. Provider inquiry forms will be accepted through the HHSC website through February 28, 2020. **Note:** Do not finalize your provider availability assessment or post the LPND plan for public comment before March 1, 2020.*

- ♦ *Note the source used to identify the provider (e.g., current contract, HHSC website, LMHA/LBHA website, e-mail, written inquiry).*
- ♦ *Summarize the content of the follow-up contact described in Appendix A. If the provider did not respond to your invitation within 14 days, document your actions and the provider’s response. In the final column, note the conclusion regarding the provider’s availability. For those deemed to be potential providers, include the type of services the provider can provide and the provider’s service capacity.*

<b>Provider</b>	<b>Source of Identification</b>	<b>Summary of Follow-up Meeting or Teleconference</b>	<b>Assessment of Provider Availability, Services, and Capacity</b>
N/A			



## Part II: Required for LMHA/LBHAs with potential for network development

### Procurement Plans

*If the assessment of provider availability indicates potential for network development, the LMHA/LBHA must initiate procurement. 25 TAC §412.754 describes the conditions under which an LMHA/LBHA may continue to provide services when there are available and appropriate external providers. Include plans to procure complete levels of care or specialty services from provider organizations. Do not include procurement for individual practitioners to provide discrete services.*

- 9) *Complete the following table, inserting additional rows as need.*
- ◆ *Identify the service(s) to be procured. Make a separate entry for each service or combination of services that will be procured as a separate contracting unit. Specify Adult or Child if applicable.*
  - ◆ *State the capacity to be procured, and the percent of total capacity for that service.*
  - ◆ *Identify the geographic area for which the service will be procured: all counties or name selected counties.*
  - ◆ *State the method of procurement—open enrollment (RFA) or request for proposal.*
  - ◆ *Document the planned begin and end dates for the procurement, and the planned contract start date.*

<b>Service or Combination of Services to be Procured</b>	<b>Capacity to be Procured</b>	<b>Method (RFA or RFP)</b>	<b>Geographic Area(s) in Which Service(s) will be Procured</b>	<b>Posting Start Date</b>	<b>Posting End Date</b>	<b>Contract Start Date</b>
N/A						

## Rationale for Limitations

**NOTE: Network development includes the addition of new provider organizations, services, or capacity to an LMHA/LBHA's external provider network. N/A**

10) Complete the following table. Please review 25 TAC §412.755 carefully to be sure the rationale addresses the requirements specified in the rule (See Appendix B).

- ◆ Based on the LMHA/LBHA's assessment of provider availability, respond to each of the following questions.
- ◆ If the response to any question is Yes, provide a clear rationale for the restriction based on one of the conditions described in 25 TAC §412.755.
- ◆ If the restriction applies to multiple procurements, the rationale must address each of the restricted procurements or state that it is applicable to all of the restricted procurements.
- ◆ The rationale must provide a basis for the proposed level of restriction, including the volume of services to be provided by the LMHA/LBHA.

	Yes	No	Rationale
1) Are there any services with potential for network development that are not scheduled for procurement?			
2) Are any limitations being placed on percentage of total capacity or volume of services external providers will be able to provide for any service?			
3) Are any of the procurements limited to certain counties within the local service area?			
4) Is there a limitation on the number of providers that will be accepted for any of the procurements?			

11) If the LMHA/LBHA will not be procuring all available capacity offered by external contractors for one or more services, identify the planned transition period and the year in which the LMHA/LBHA anticipates procuring the full external provider capacity currently available (not to exceed the LMHA/LBHA's capacity).

Service	Transition Period	Year of Full Procurement
N/A		

**Capacity Development**

12) In the table below, document your procurement activity since the submission of your 2018 LPND Plan. Include procurements implemented as part of the LPND plan and any other procurements for complete levels of care and specialty services that have been conducted.

- ◆ List each service separately, including the percent of capacity offered and the geographic area in which the service was procured.
- ◆ State the results, including the number of providers obtained and the percent of service capacity contracted as a result of the procurement. If no providers were obtained as a result of procurement efforts, state "none."

Year	Procurement (Service, Percent of Capacity, Geographic Area)	Results (Providers and Capacity)
	N/A	

## PART III: Required for all LMHA/LBHAs

### **PNAC Involvement**

13) Show the involvement of the Planning and Network Advisory Committee (PNAC) in the table below. PNAC activities should include input into the development of the plan and review of the draft plan. Briefly document the activity and the committee's recommendations.

<b>Date</b>	<b>PNAC Activity and Recommendations</b>
7-16-20	Distributed draft LPND to PNAC for review and feedback. Provided brief explanation of content.
7-22-20	Posted on Website for community input for 30 days.
8-19-20	Approved by Regional Planning and Network Advisory Committee (RPNAC)

## Stakeholder Comments on Draft Plan and LMHA/LBHA Response

Allow at least 30 days for public comment on draft plan. Do not post plans for public comment before March 1, 2020.

In the following table, summarize the public comments received on the draft plan. If no comments were received, state “None.” Use a separate line for each major point identified during the public comment period and identify the stakeholder group(s) offering the comment. Describe the LMHA/LBHA’s response, which might include:

- ◆ Accepting the comment in full and making corresponding modifications to the plan;
- ◆ Accepting the comment in part and making corresponding modifications to the plan; or
- ◆ Rejecting the comment. Please explain the LMHA/LBHA’s rationale for rejecting the comment.

Comment	Stakeholder Group(s)	LMHA/LBHA Response and Rationale
No Comments		

**COMPLETE AND SUBMIT ENTIRE PLAN TO [Performance.Contracts@hhsc.state.tx.us](mailto:Performance.Contracts@hhsc.state.tx.us) by August 30, 2020.**

## **Appendix A**

### **Assessing Provider Availability**

Provider organizations can indicate interest in contracting with an LMHA/LBHA through the [LPND website](#) or by contacting the LMHA/LBHA directly. On the LPND website, a provider organization can submit a Provider Inquiry Form that includes key information about the provider. HHSC will notify both the provider and the LMHA/LBHA when the Provider Inquiry Form is posted.

During its assessment of provider availability, it is the responsibility of the LMHA/LBHA to contact potential providers to schedule a time for further discussion. This discussion provides both the LMHA/LBHA and the provider an opportunity to share information so that both parties can make a more informed decision about potential procurements.

The LMHA/LBHA must work with the provider to find a mutually convenient time. If the provider does not respond to the invitation or is not able to accommodate a teleconference or a site visit within 14 days of the LMHA/LBHA's initial contact, the LMHA/LBHA may conclude that the provider is not interested in contracting with the LMHA/LBHA.

If the LMHA/LBHA does not contact the provider, the LMHA/LBHA must assume the provider is interested in contracting with the LMHA/LBHA.

An LMHA/LBHA may not eliminate the provider from consideration during the planning process without evidence that the provider is no longer interested or is clearly not qualified or capable of provider services in accordance with applicable state and local laws and regulations.

## Appendix B

### **25 TAC §412.755. Conditions Permitting LMHA Service Delivery.**

An LMHA may only provide services if one or more of the following conditions is present.

- (1) The LMHA determines that interested, qualified providers are not available to provide services in the LMHA's service area or that no providers meet procurement specifications.
- (2) The network of external providers does not provide the minimum level of individual choice. A minimal level of individual choice is present if individuals and their legally authorized representatives can choose from two or more qualified providers.
- (3) The network of external providers does not provide individuals with access to services that is equal to or better than the level of access in the local network, including services provided by the LMHA, as of a date determined by the department. An LMHA relying on this condition must submit the information necessary for the department to verify the level of access.
- (4) The combined volume of services delivered by external providers is not sufficient to meet 100 percent of the LMHA's service capacity for each level of care identified in the LMHA's plan.
- (5) Existing agreements restrict the LMHA's ability to contract with external providers for specific services during the two-year period covered by the LMHA's plan. If the LMHA relies on this condition, the department shall require the LMHA to submit copies of relevant agreements.
- (6) The LMHA documents that it is necessary for the LMHA to provide specified services during the two-year period covered by the LMHA's plan to preserve critical infrastructure needed to ensure continuous provision of services. An LMHA relying on this condition must:
  - (A) document that it has evaluated a range of other measures to ensure continuous delivery of services, including but not limited to those identified by the LANAC and the department at the beginning of each planning cycle;
  - (B) document implementation of appropriate other measures;

(C) identify a timeframe for transitioning to an external provider network, during which the LMHA shall procure an increasing proportion of the service capacity from external provider in successive procurement cycles; and

(D) give up its role as a service provider at the end of the transition period if the network has multiple external providers and the LMHA determines that external providers are willing and able to provide sufficient added service volume within a reasonable period of time to compensate for service volume lost should any one of the external provider contracts be terminated.

### **Appendix C**

House Bill 1, 85<sup>th</sup> Legislature, Regular Session, 2017 (Article II, Health and Human Services Commission Rider 147):

Efficiencies at Local Mental Health Authorities and Intellectual Disability Authorities. The Health and Human Services Commission shall ensure that the local mental health authorities and local intellectual disability authorities that receive allocations from the funds appropriated above to the Health and Human Services Commission shall maximize the dollars available to provide services by minimizing overhead and administrative costs and achieving purchasing efficiencies. Among the strategies that should be considered in achieving this objective are consolidations among local authorities and partnering among local authorities on administrative, purchasing, or service delivery functions where such partnering may eliminate redundancies or promote economies of scale. The Legislature also intends that each state agency which enters into a contract with or makes a grant to local authorities does so in a manner that promotes the maximization of third-party billing opportunities, including to Medicare and Medicaid. Funds appropriated above to the Health and Human Services Commission in Strategies I.2.1, Long-Term Care Intake and Access, and F.1.3, Non-Medicaid IDD Community Services, may not be used to supplement the rate-based payments incurred by local intellectual disability authorities to provide waiver or ICF/IID services. (Former Special Provisions Sec. 34)